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Message Text

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63
ACTION ARA-20

INFO OCT-01 ADP-00 CIAE-00 DODE-00 PM-07 H-03 INR-10 L-03

NSAE-00 NSC-10 PA-03 RSC-01 PRS-01 SS-15 USIA-12

SCEM-02 EB-11 COME-00 OMB-01 TRSE-00 CIEP-02 STR-08

RSR-01 /111 W
---------- 069680
R 122215Z JUL 73
FM AMEMBASSY MEXICO
TO SECSTATE WASHDC 6957
INFO AMEMBASSY QUITO
AMEMBASSY SANTIAGO
AMCONSUL CIUDAD JUAREZ UNN
AMCONSUL GUADALAJARA UNN
AMCONSUL HERMOSILLO UNN
AMCONSUL MATAMOROS UNN
AMCONSUL MAZATLAN UNN
AMCONSUL MONTERREY UNN
AMCONSUL MERIDA UNN
AMCONSUL NUEVO LAREDO UNN
AMCONSUL TIJUANA UNN

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E.O. 11652 N/A
TAGS: ENRG, MX, CI, EC
SUBJECT: ECUDOREAN AMBASSADOR REVEALS PEMEX IMPORT TENDER

1. ECUADOREAN AMBASSADOR TO MEXICO JOSE RICARDO MARTINEZ COBO REVEALED TO THE PRESS ON JULY 10) THAT PETROLEOS MEXICANOS (PEMEX), MEXICO'S STATE OIL AGENCY, HAD REQUESTED QUOTATION ON 45,000 BARRELS PER DAY (BPD) OF ECUADOEAN CRUDE TO BE DELIVERED OVER NEXT SEVERAL MONTHS. WHEN PRESS QUIERIED PEMEX ON JULY 11 AN AGENCY SPOKESMAN REFUSED TO CONFIRM OR DENY REPORT.

2. COMMENT: THE ECUADOREAN AMBASSADOR WAS UNDOUBTEDLY REFERRING
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TO A CONFIDENTIAL PEMEX TENDER SENT INTER ALIA TO EXXON, MOBIL,

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SHELL, AND ECUADOREANS FOR QUOTATIONS ON 45, 000 BPD DELIVERY
DURING BALANCE OF CALENDAR YEAR 1973. EXISTENCE OF THIS
CONFIDENTIAL TENDER RECENTLY MADE KNOWN TO EMBOFF BY LOCAL U.S.
OIL COMPANY MANAGER, WHO INFORMED US THAT TENDER APPEARED TO
BE SOMEWHAT IN EXCESS OF ACTUAL MEXICAN IMPORT NEEDS, WHICH HE
ESTIMATED WOULD RUN 25,000 - 30,000 BPD ON AVERAGE FOR REST OF
1973. THIS IMPORT REQUIREMENT IS MOST EMBARRASSING TO PEMEX AND
SECRETARIAT OF NATIONAL PATRIMONY, WHICH FROM TIME TO TIME
ISSUE PRONOUNCEMENTS ABOUT IMMINENT SELF-SUFFICIENCY IN PETROLEUM.;
THE PUBLICIZED NEED FOR SUBSTANTIAL PETROLEUM IMPORTS COULD ALSO
BE EMBARRASSING AFTER HIGHTLY-TOUTED EXPORT SALE OF PEMEX PRODUCTS
TOCHILE (MEXICO 3665).
MCBRIDE

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Draft Date: 12 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: willialc
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
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Disposition Remarks:
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Review Event:
Review Exemptions: n/a
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